

2017 Financial Management Conference & Exposition

Schedule at a Glance

Sunday, July 16

- 8:00 a.m. to 8:00 p.m. **Registration Open**
- 9:00 a.m. to 3:00 p.m. **Pre-conferences
(separate registration required,
includes breakfast and lunch)**
801. Future Home Care and Hospice
Leadership Summit
802. Executive Home Care and Hospice
Leadership Summit
- 4:00 p.m. to 6:30 p.m. **Grand Opening Reception in the
Exposition Hall**
- 6:30 p.m. to 8:00 p.m. **Opening General Session:
National Home Care and Hospice Update**

Monday, July 17

- 7:30 a.m. to 5:00 p.m. **Registration Open**
- 8:00 a.m. to 2:30 p.m. **Exposition Hall Open**
- 8:00 a.m. to 9:15 a.m. **Breakfast in Exposition Hall**
- 9:15 a.m. to 10:25 a.m. **General Session:
Dr. Harold L. Paz**
- 10:25 a.m. to 11:00 a.m. **Networking Break in Exposition Hall**
- 11:00 a.m. to 12:40 p.m. **Concurrent Workshops — Series 100**
- 101: Successful Hospice Cost Management
- 102: Surviving and Succeeding with
Pre-Claim Review
- 103: Drive Organizational Excellence with
Lean Management
- 104: Winning Contract Strategies for Medicare
Advantage Plans
- 12:45 p.m. to 2:00 p.m. **Lunch in Exposition Hall**
- 2:00 p.m. to 3:40 p.m. **Concurrent Workshops — Series 200**
- 201: Using Metrics to Unite Hospice
Clinical & Financial Teams in Operations
Improvement Efforts
- 202: Using Benchmarks to Drive Home Health
Success
- 203: Using Organizational Mergers as a
Financial Strategy
- 204: Adapting your Operations for Medicare
Advantage Plans

3:50 p.m. to 5:30 p.m.

Concurrent Workshops — Series 300

- 301: Physician Practice Management Principles
for Hospices
- 302: Achieving Cost Management in Home
Health Services
- 303: The Ongoing Evolution of Palliative Care
- 304: Getting on Board with Alternative
Payment Models

5:30 p.m. to 7:30 p.m.

Benchmark: A Pop-Up Brew Pub

Tuesday, July 18

7:30 a.m. to 8:00 a.m.

Breakfast

7:30 a.m. to 12:00 p.m.

Registration Open

8:00 a.m. to 9:40 a.m.

Concurrent Workshops — Series 400

- 401: Hospice Compliance Management: Lessons
Learned from Pre-Claim Review
- 402: Home Health Revenue Cycle & Compliance
Management
- 403: Improving Sales Management Through Solid
Financial Management
- 404: Alternative Payment Models – Best Practices
in Operations

9:40 a.m. to 10:00 a.m.

Networking Break

10:00 a.m. to 11:40 a.m.

Concurrent Workshops — Series 500

- 501: Achieving Collaboration between Hospice
Clinical & Financial Departments
- 502: Medicare Home Health Value-Based
Purchasing Demonstration Update
- 503: Intending to Sell your Agency During the
Next 3 Years? What Should you do Today to
Maximize your Valuation Tomorrow?
- 504: How to Make Your Home Care Organization
Be the First Choice for ACOs & Health
Systems

12:00 p.m. to 2:00 p.m.

Lunch and Closing General Session: Financial Managers Open Forum