Merger & Acquisition Panel Discussion

Presented by:
Stoneridge Partners
October 21, 2:30 pm

J. Todd Flowers,
Vice President-Corporate Development & Planning
Kindred Healthcare, Inc.
Louisville, Kentucky
Peter Sosnow

• Vice President, Corporate Development for SeniorBridge since 2000.

Brian Bruenderman, JD, Partner, Stoneridge Partners

• Former Director of Development for Almost Family
• Former Director of Development for ResCare
• Received Juris Doctor degree in law in 2002 from the University of Louisville
Cory Mertz, Partner, Stoneridge Partners

- Has spent the last seven years selling mid-market home care agencies and hospices for Stoneridge Partners.
- Ten years managing the acquisition of multiple businesses for a large public company.

Don Cummins, Partner, Stoneridge Partners

- Since 1996 Stoneridge has handled the sale of over 100 home care agencies and hospices.
Panel Discussion

This panel brings together leading M&A experts to discuss updates on the current market conditions, i.e. reduced Medicare reimbursement, Obamacare, ACOs, Medicaid and private pay, along with issues that are the keys to the process of closing transactions.

The presenters will also go into the preparation for a merger or acquisition, valuation issues, negotiation, initial offers, and due diligence. This is an open format designed to encourage Q&A.